xylem
Environmental Solutions

Dear Selling Partner,

December is the holiday season for many parts of the world, and I can't think of any gift more exciting than three new EXO Sondes! The **EXO-S Sondes** are shorter, lighter, more affordable, and more sustainable versions of the industry-leading multiparameter sondes you know and love. These sondes are purpose-built without a battery compartment and are available for order now!

EXO-S Sondes provide the same sensor payload and best-in-class performance for applications where external power is available. Vented level is the only sensor not available. There are three sonde models with a total of twelve new item numbers:

EXO1S

577501-00	EXO1S Sonde, No Battery, No Depth
577501-01	EXO1S Sonde, No Battery, 10-meter Depth
577501-02	EXO1S Sonde, No Battery, 100-meter Depth
577501-03	EXO1S Sonde, No Battery, 250-meter Depth

EXO2S

577502-00	EXO2S Sonde, No Battery, No Depth
577502-01	EXO2S Sonde, No Battery, 10-meter Depth
577502-02	EXO2S Sonde, No Battery, 100-meter Depth
577502-03	EXO2S Sonde, No Battery, 250-meter Depth

EXO3S

577503-00	EXO3S Sonde, No Battery, No Depth
577503-01	EXO3S Sonde, No Battery, 10-meter Depth
577503-02	EXO3S Sonde, No Battery, 100-meter Depth
577503-03	EXO3S Sonde, No Battery, 250-meter Depth



Small sondes with big capabilities!

EXO-S Series Product Launch Kit:

- Product photography
- Application photography
- Spec Sheet
- Email signature image

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These batteryless sondes offer several advantages to standard EXO Sondes if external power can be provided. First, and most obvious, is the smaller footprint which means the sonde can fit into tight spaces and be hidden more easily. These are also lighter sondes that are better suited for integration with AUVs, drones, and buoys where weight is a factor.

Perhaps most compelling is the lower price point. With these sondes, it is more affordable than ever to adopt the EXO platform! Additionally, without the use of alkaline batteries, these are more sustainable instruments, and customers do not have to worry about battery leakage or periodic replacements.

With reduced size, weight, and cost, the EXO-S Sondes are a great option for spot sampling applications. Keep in mind that YSI digital smart sensors including, fDOM, Rhodamine, and NitraLED are exclusive to the EXO platform, making the EXO-S a powerful and unique offering in the discrete sampling space.

I am extremely proud of our team's great work to get these sondes launched before the end of the year. We've already received some advanced orders, and I expect continued success in 2022. Please don't hesitate to reach out if you have any questions or would like to schedule a training session. Thanks in advance for your efforts in supporting this exciting product launch, and I hope you have a safe and happy New Year!

Best regards,

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Discover how smaller size equals greater value



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Who's Minding the Planet?®

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